

INTERNSHIP IN GERMANY

Sales Executive in Mainz

Our partner is an international company specialised in sourcing hard-to-find and obsolete electronic components for a wide range of companies around the world.

DESCRIPTION

Responsibilities:

Demonstrates technical selling skills

Complete understanding of pricing and quotes process

Work closely with colleagues and management to provide clients with most efficient and professional service possible

Maintains accurate records of all sales and prospecting activities including sales calls, closed sales, and follow-up activities

Demonstrates the ability to gather order information and submit detailed information for processing orders

Maximizes all opportunities in the process of closing a sale resulting in increasing market share globally

Play an active role in the execution of Marketing and Business Development strategies

Requirements:

Studies or experience in Human Resources, Sales, Marketing, or similar

Good language skills, particularly in English – Additional languages are a bonus

Good interpersonal skills, a “people person”

Good manager of time

A professional manner at all times

Results driven individual with positive, “can do” attitude

DETAILS

- Languages: English
- Duration: 3 to 6 months internship
- Salary: commission based



More information
[here](#)

