

INTERNSHIP IN LONDON

Business Development Mobile Marketing

Our partner is a full scale Digital Agency, with offices in many countries around the world.

DESCRIPTION

Our partner is looking for a passionate and competitive Business Developer who thrives in attracting new customers. To achieve this, the business developer needs to find potential new customers, pitch them, ultimately convert them into clients, and continue to grow business in the future. The successful candidate will play a fundamental role in achieving its ambitious customer acquisition and revenue growth objectives. The candidate must be comfortable getting in touch with potential customers over E-mail, Skype, phone and face-to-face interviews.

RESPONSIBILITIES

- Identifying new sales leads
- Promote the company's products/services addressing or predicting clients' objectives
- Representing the Cie at trade shows and other industry events
- Arrange business meetings with prospective clients
- Conduct research to identify new markets and customer needs
- Operate as the lead point of contact for any and all matters specific to your customers
- Build and maintain strong, long-lasting customer relationships

DETAILS

- Duration: 6 months
- Location: London, UK
- Starting date: ASAP
- Job Type: Internship
- Required education: Bachelor's
- Salary: £700.00 /month

